



Media release

The Hon Gordon Rich-Phillips MLC

Assistant Treasurer
Minister for Technology
Minister responsible for the Aviation Industry

Friday 26 August 2011

Jobs boost for Victorian ICT company

Minister for Technology Gordon Rich-Phillips today officially opened the new Melbourne head office for home-grown information and communication technology (ICT) company DB Results and announced the company's commitment to creating 100 new jobs by 2015.

An independent IT consulting company, DB Results was formed as a two-person business in 2004, and today employs 80 staff and records an annual turnover of nearly \$14 million.

Minister Rich-Phillips said DB Results delivers IT projects for clients locally and internationally, with local project teams based in Australia, New Zealand and throughout the Asia Pacific.

"It's exciting to witness a home-grown company, expanding and celebrating success in Victoria," Mr Rich-Phillips said.

"Not only does the creation of new jobs build on Victoria's reputation as a regional hub for technology and innovation with cutting-edge companies, it also contributes to a growing pool of ICT talent for which our State is renowned.

"Today's announcement of the expansion of a local company also demonstrates that Victoria is a great place to set up and grow an ICT-related business.

"Encouraging a dynamic and innovative ICT environment which both attracts new expertise and encourages business growth is a key objective of the Victorian Government," Mr Rich-Phillips said.

DB Results specialises in the delivery of transformational IT projects in services on strategy, customer management, revenue management, smart grid/metering and procurement for the utilities, financial services, aviation industries and the public sector.

Andrew Dean, Managing Director of DB Results, said the company was delighted to welcome Mr Rich-Phillips to the official office opening.

"DB Results has been fortunate to experience rapid growth since being founded in 2004, by being able to meet the demand that exists in the business community for skills and expertise in transformational IT programs," Mr Dean said.

"Of course, building a business takes an enormous amount of hard work but the Victorian Government's support for the IT sector and growing businesses like DB Results gives us greater confidence as we embark on our next phase."

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